

Service Tracks 'Smart' Money

By Susan L. Barreto, Senior Financial Correspondent | Friday, October 28, 2005

Vlad Korzinin's enterprise encompasses every investor's dream—find out where the "smart" money is heading and turn a profit before it reaches its final destination.

Since leaving his job as a full-time trader almost ten years ago, Mr. Korzinin has made good on making that dream a reality, but instead of starting his own hedge fund he is offering hedge fund managers the technology to profit off of "modulated" volume data of the major U.S. market indexes.

"Modulated" volume is reported when **MarketVolume.com** takes the tallies the volume of shares traded in each index and also measures advances and declines every 60 seconds on each index, a process that is being patented. Investors are able to capture spikes on the open and close and monitor the mid-day trading lull. By comparing those statistics with historical volume figures, the system gives investors an idea whether an influx of "smart" money is on its way.

"**MarketVolume.com**'s performance is based on the premise of taking action during these volume indications of large market reversals," Mr. Korzinin said.

So far for the first three quarters of this year, traders following the **MarketVolume.com** indicators would have had impressive single-digit gains that best passive index returns on all the indexes. The MarketVolume technique had the best returns on the Nasdaq 100 and the Dow Jones 30 indexes, according to the company.

A separate department within the firm delivers daily market commentary to investors for use alongside the indicators and performance charts. Mr. Korzinin said that his web site is the only source for intra-day volume figures for the major U.S. indexes.

His company is selling subscriptions to five separate market indicator products and three different groups of charts. The system gives signals on not only general indexes, but also exchange-traded funds, options on Standard & Poor's Depository Receipts (SPDRS) and DIAMONDS (an exchange-traded fund that tracks the Dow Jones Industrial Average).

Hedge funds, brokerage companies, advisers and financial planners are users of the online service. Hedge funds in particular use it alongside their own price analysis as a tool for trading index options and other types of derivatives.

Shortly, Mr. Korzinin plans to partner with a fund management firm to create a series of customized baskets of stocks based on the **MarketVolume.com** methodology.

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